

Kim's Chocolates NV
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SHORT HISTORY



- 1987: Foundation
- 2003: Windel GmbH becomes major shareholder
- 2007: Construction of a state-of-the-art factory (12.000m² /130.000sqf)
- 2008: Laureate 'The Most Energy-Conscious SME | 2008 in Flanders
- 2011: Award for export
- 2014: Construction of an automated warehouse

SOME FIGURES



Turnover fiscal year:

2011-2012:	31,0 million €
2012-2013:	36,3 million €
2013-2014:	40,2 million €
2014-2015:	38,2 million €
2015-2016:	46,5 million €

- Regular staff: 130
- Total staff: 150-160 FTE, including temporary workers
- 87% export
- 88% private label and co-manufacturing

PRODUCTION CAPACITY

*Brand new factory
designed for further
expansion*



New technology and state of the art machinery to secure the best quality. Kim's Chocolates NV aspires consistent perfection.



- 5 production lines
 - 3 moulding lines
 - 2 enrobing lines
- Up to 70 tons of tablets or bars per day (3 shifts)
- Up to 18 tons of chocolates per day (3 shifts)
- Capability to flowpack individual chocolates

CERTIFICATES

Highest scores in
audits and
accreditations

Kim's Chocolates NV has been repeatedly awarded the highest level certificates by the most stringent certification bodies.

- Food safety: BRC/IFS
- Organic: BIO (EU), NOP (USA)
- Sustainability: UTZ, RSPO, Fairtrade, (Rainforest)
- Environment: ISO 14001
- Energy: Luminus
100% green energy
- Other: Kosher, Halal



ADVANTAGES

One of the leading manufacturers of premium Belgian chocolates.

- Focused on innovation
 - Our NPD-team assists our customers in creating successful products for all year round and seasonal

- NPD-team consists of
 - 1 creative director
 - 1 food technologist
 - 1 designer
 - 2 people for regulatory affairs and follow up with our printers, ...

KIM'S

Chocolates

BRANDS



CACHET

PRIVATE LABEL

CUSTOMERS

Covering every corner
of the world

- Retailers and brand owners from around the world trust their brands to our company



ENVIRONMENT

Kim's Chocolates NV is probably the 'greenest' chocolate factory in Europe.

- 2.987 solar panels provide between 15 and 20% of our energy needs
- All other electricity comes from 100% renewable sources
- Water treatment installation, based on bio-fermentation
- Sophisticated air conditioning & ventilation system allowing us to recuperate as much energy as possible
- Up-to-date lighting systems with automatic control where possible



Our ecological footprint is reduced by 363 tons of CO2 emissions per year

SUSTAINABILITY & SOCIAL RESPONSIBILITY

Cocoa for Schools <http://www.cocoaforschools.be/>

- Kim's Chocolates NV takes a great pride in starting up this important and life changing program. Nearly 100% of the cocoa beans, used in our production, are providing funds for this project.
- Project: to improve the lives of thousand of cocoa farmers and their families in Tanzania, one of the poorest countries in the world with a fast growing population



Our school building project

■ Investing in education



- There are not enough classrooms, there are too many children in one classroom and these children have only 1 book per 10.



- Improving the infrastructure for education in local communities :
 - Next 8 years: building more than 900 classrooms
 - Distribute around 430.000 schoolbooks.



COCOA FOR SCHOOLS : school & community

■ Improving their income : solar panel project

- There is no electricity in the villages. People rely on kerosene to light their homes
 - Expensive : approx. 1/3 of their income is spend on kerosene (5.000 TZS per week = 2,2€ = 2,4\$)
 - Dangerous, unhealthy and polluting for the environment
- Solution : sale of solar panels through the schools
 - Cost for the school : 60.000 TZS (pre-financing)
 - Cost for the family : 120.000 TZS (= 24 weeks x 5.000 TZS)
 - Profit for the school : 60.000 TZS/ solar panel to buy books



Our community project

■ Improving their income : Farmer training & demo plots

- Now they have a low productivity : lack of knowledge, overaged cocoa trees, ...
- Teaching agricultural skills
 - Sustainable cocoa production techniques with focus on productivity: pruning, fertilizing, maintenance, ...
 - Better cocoa quality by focus on harvest and post harvest operations (good fermentation and drying of the cocoa beans).
 - Farm management: integrate other crops between cocoa trees to increase the output of their plantation.
 - Safe labour practices and in particular, the issue of child labour.



Our community project

■ Cocoa tree nursery

- Create nurseries for new cocoa trees
 - The new nurseries will provide work for local women, whom we would like to empower
- Trees will be sold at cost price :
 - Farmer training will increase productivity and income
 - Solar panel program will give them more disposable income



COCOA FOR SCHOOLS

- School building project
- Solar panel project
- Farmer training
- Cocoa nurseries

We can make a difference!

Together with you, together with the consumer!

www.cocoaforschools.be